



AGENDA ITEM NO. 23

CITY OF HAWTHORNE CITY COUNCIL AGENDA BILL

For the meeting of *January 11, 2022*
Originating Department: Police Department

City Manager: Vontray Norris
Vontray Norris

Police Department: Michael Ishii
Michael Ishii

SUBJECT:

Additional Body Worn Cameras (BWCs) for use by Police Department Staff.

RECOMMENDED MOTION:

Authorize the Chief of Police to enter into an agreement with Axon, a body worn camera vendor for a period of up to three years, with an annual fee not to exceed \$37,000 over the course of the agreement, and authorize the City Manager or Chief of Police to execute any and all amendments to project to assure that objective is completed.

DISCUSSION:

In January 2020, following a review of BWC vendors, the Hawthorne Police Department entered into a five-year agreement with Axon, for the provision of BWC hardware and software for use by Department staff. Since that time, the advantages and effectiveness of the BWCs utilized has been validated. As a result, the Department intends to expand the number of officers it can equip with BWCs by acquiring ten additional cameras. This agreement will acquire hardware identical to that of the original agreement, making training and administration easier for staff (there will be no need to pay for additional training from the vendor).

FISCAL IMPACT:

No impact to the general fund; each year's payment will be completed under authority of the Chief of Police using restricted funds.

NOTICING PROCEDURES:

72 hours posted notice pursuant to the Ralph M. Brown Act.

ATTACHMENT(S):

1. Quote from Axon (dated 12/17/2021)



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-342153-44547.992KP

Issued: 12/17/2021

Quote Expiration: 12/31/2021

EST Contract Start Date: 03/15/2022

Account Number: 106977

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business:Delivery:Invoice-12501 Hawthorne Blvd 12501 Hawthorne Blvd Hawthorne, CA 90250-4404 USA	Hawthorne Police Dept. - CA 12501 Hawthorne Blvd Hawthorne, CA 90250-4404 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kyle Panasewicz Phone: +1 4803294734 Email: kylep@axon.com Fax: (480) 905-2071	Gary Tomatani Phone: (310) 349-2700 Email: gtomatani@cityofhawthorne.org Fax: (310) 978-9355

Program Length	36 Months
TOTAL COST	\$35,050.00
ESTIMATED TOTAL W/ TAX	\$36,871.43

Bundle Savings	\$3,400.20
Additional Savings	\$1,857.00
TOTAL SAVINGS	\$5,257.20

PAYMENT PLAN		
PLAN NAME	INVOICE DATE	TAX AMOUNT
Year 1	Feb, 2022	\$607.26
Year 2	Feb, 2023	\$607.08
Year 3	Feb, 2024	\$607.08
		\$12,292.93
		\$12,289.25
		\$12,289.25

Quote Details

Bundle Summary		
Item	Description	QTY
AB3C	AB3 Camera Bundle	10
AB3MBD	AB3 Multi Bay Dock Bundle	1
BasicLicense	Basic License Bundle	10
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1
BWCamTAP	Body Worn Camera TAP Bundle	10
DynamicBundle	Dynamic Bundle	10

Bundle: AB3 Camera Bundle		
Category	Item	Description
Camera	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK
Camera Mount	74028	WING CLIP MOUNT, AXON RAPIDLOCK
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2

Bundle: AB3 Multi Bay Dock Bundle		
Category	Item	Description
Dock	74210	AXON BODY 3 - 8 BAY DOCK
Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK

Bundle: Basic License Bundle		
Category	Item	Description
E.com License	73840	EVIDENCE.COM BASIC LICENSE
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE

Bundle: Body Worn Camera Multi-Bay Dock TAP Bundle		
Category	Item	Description
Dock Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)
Multi-Bay Dock Refresh 2	73688	MULTI-BAY BWC DOCK 2ND REFRESH

Bundle: Body Worn Camera TAP Bundle Quantity: 10 Start: 3/15/2022 End: 3/14/2025 Total: 8400 USD				
Category	Item	Description	QTY	
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	10	
Camera Refresh 2 with Spares	73310	AXON CAMERA REFRESH TWO	10	

Bundle: Dynamic Bundle Quantity: 10 Start: 3/15/2022 End: 3/14/2025 Total: 11880 USD				
Category	Item	Description	QTY	
Other	73682	AUTO TAGGING LICENSE	10	
Other	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	10	

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

12/17/2021