

# HAWTHORNE PD (CA) - BRINC DRONE PROGRAM

#20231113-152235662

**Issued**

November 13, 2023

**Expires**

December 31, 2023

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**BRINC Drones**

1055 N. 38th St.

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United States

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Prepared for

**Hawthorne Police Dept, CA**

12501 Hawthorne Blvd  
Hawthorne, CA 90250  
United States

Gary Tomatani

Chief

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BRINC believes in First Responders having a UAS program that is fully integrated into daily operations. Drones that are used for both indoor and outdoor tactical purposes are life-protecting tools keeping both the community and First Responders safe. It is BRINC's mission to keep people safe in dangerous situations by providing the most advanced UAS possible that is both easy to use and beneficial.

## Products & Services

Products & Services	Quantity	Unit price	Price
Hawthorne DFR Program - Year 1 (2024) Program Design to include Policy and Standard Operating Procedures Public outreach campaign guidance Operational consultation Software configuration and implementation FAA COA filing, covered by BRINC (MSRP: \$10k), to include: - Custom grid - First Responder's Beyond Visual Line of Sight (BVLOS) LEMUR 2 Indoor Drone Twin	1	\$95,000.00	\$61,750.00 after \$33,250.00 discount

Products & Services	Quantity	Unit price	Price
Pack delivery, including training- Two airframes, one controller, six batteries, one accessory kit, and parts/tool kits integrated into a hard-sided case with custom-cut foam. BRINC Ball LiveOps Unlimited Lemur XL (planned delivery - Q4) BRINC Safeguard - Unlimited repairs/replacements - Dedicated BRINC representative			
Hawthorne DFR Program - Year 2 (2025) Hardware (dock) delivery for 1 DFR site with training Final software/hardware configuration - DFR deployment training LiveOps Unlimited license integrated with DFR software BRINC Safeguard - Unlimited repairs/replacements - Dedicated BRINC representative	1	\$95,000.00	\$61,750.00 after \$33,250.00 discount
Hawthorne DFR Program - Year 3 (2026) LEMUR Twin Pack and BRINC Ball hardware refresh, including onsite training Lemur XL Refresh LiveOps Unlimited integrated with DFR software BRINC Safeguard - Unlimited repairs/replacements - Dedicated Brinc representative	1	\$195,000.00	\$126,750.00 after \$68,250.00 discount
Hawthorne DFR Program - Year 4 (2027)	1	\$195,000.00	\$126,750.00

Products & Services	Quantity	Unit price	Price
LiveOps Unlimited integrated with DFR software BRINC Safeguard - Unlimited repairs/replacements - Dedicated BRINC representative			after \$68,250.00 discount
Hawthorne DFR Program - Year 5 (2028) LEMUR and BRINC Ball hardware refresh including training Lemur XL refresh LiveOps Unlimited integrated with DFR software BRINC Safeguard - Unlimited repairs/replacements - Dedicated BRINC representative	1	\$195,000.00	\$126,750.00 after \$68,250.00 discount
One-time subtotal			\$503,750.00
			after \$271,250.00 discount
<b>Total</b>			<b>\$503,750.00</b>

## Payment Schedule

Name	Due date	Amount
Year 1 (2024) Lemur Payment	Upon receipt of invoice, net 30	\$61,750.00
Year 2 Lemur Payment	Invoice 1 year post Year 1 invoice, net 30	\$61,750.00
Year 3 Lemur Payment	Invoiced 1 year post Year 2 invoice, net 30	\$126,750.00

Name	Due date	Amount
Year 4 Lemur Payment	Invoiced 1 year post Year 3 invoice, net 30	\$126,750.00
Year 5 Lemur Payment	Invoiced 1 year post Year 4 invoice, net 30	\$126,750.00

## Comments

A 35% discount has been applied to accommodate an early-adopter partnership with the Hawthorne Police Department.

Please refer to the previously signed and mutually agreed upon Master Services Provider Agreement (MSPA) for all terms and conditions of this contract.


## Terms and Conditions

Net 30 days payment post receipt of invoice. Accepted forms of payment include ACH and wire transfer.

Please note: quote replaces the previously signed quote (Reference # 20230622-181740338) for Lemur 3-year Safeguard signed on 10/18/23.

## Project Acceptance

## Signature

  
**Signature**

December 21, 2023  
**Date**

Gary Tomatani  
**Printed name**

## Countersignature

**Countersignature**

**Date**

**Printed name**

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